

Tracy Hassman

IT Business Management Lead and Senior Consultant, Paragon Solutions Group



With extensive experience on both vendor sales and client asset management, Hassman understands the potential opportunities to optimize the alignment of vendors with clients. Hassman brings wide-ranging Information Technology (IT) Vendor, Asset and Service Management and Financial Management experience and leads Paragon's efforts in these areas. He has focused his efforts on managing contracts and costs associated with Operating expense and Capitalized spend. With his industry knowledge of best practices, Hassman has developed methodologies that consider the full scope of IT Business Management to bring immediate and ongoing supplier management benefits to each of Paragon's clients.

Hassman's proven approaches enable companies to take a progressive approach to solidify their practices which result in operational efficiencies: decreased IT spend, repeatable best practices and reduced risks. All practices are based on industry standards (ITIL, ISO/IEC19770), best practices and vast experience based on 20 years with such companies as Computer Associates, Candle Corporation, Visa, Front Range and CenturyLink.

Hassman's technical background includes hardware and software from mainframe to desktop and more recently Cloud and 'as-a-service' offerings. The wealth of knowledge in these areas makes him and his team an immediate asset to any organization that seeks to establish an effective foundation in IT Business Management.

In his spare time, Hassman enjoys putting his hand to everything practical with an extensive never-ending honey-do list.