

The bucket is only so big. Trying to do more with less is a constant struggle for competing resources whether it's personnel, money or time. Over the years, the IT department's focus has changed many times but these facts remain constant. Although IT supply and delivery mechanisms have helped the situation, with the advent of Software-as-a-Service, applications have become easy to attain and access, increasing productivity and reducing time to market. Organizations that have participated in mergers and or acquisitions will especially benefit from this service offering as they often will add duplicative software and systems as a result of combining two or more organizations to their existing portfolio. That's why having just the right mix of applications to run your business is critical. Supporting too many applications has a compounding effect on the IT budget. Having too few, impacts business operations and stakeholder satisfaction.

Our Focus

We look beyond licensing and maintenance costs, to the complete application stack and the personnel with the skills to support your evolving environment and by understanding business goals and following a methodology that achieves those goals. We help you hone in on an application management strategy that is "just right" for your organization. One that will help you lower the risk of software licensing overuse and its associated fines. One that's not too costly or too lean. One that aligns to your IT and business goals. One that identifies a clear investment path to free critical resources dedicated to operational support and that enables you to achieve a simpler, more cost-effective operating environment.



Accomplishing this requires an application rationalization study that is actionable and can drive you forward. Investing in the right plan to reduce OPEX and positioning the company to capitalize on its key assets is foundational to your business. Organizations that have recently acquired or merged with others will especially benefit from this service as they often have duplicative software and systems upon business integration.

Our Approach

Discover what you've got, determine its value to the business (*coupled with Paragon's Business Impact Analysis*), ensure alignment from a cost perspective and then decide to 'retire', 'upgrade', 'replace' or 'consolidate'. We will determine which business functions are duplicated in each of the applications and also determine who is using what. This insight helps you focus on architecting with the end state in mind, a simpler, cost effective IT ecosystem.

What You Can Expect

- ▶ Current state application inventory with taxonomy of business use
- ▶ A functional view of each application
- ▶ Focused duplication and usage report
- ▶ Action Plan Recommendations - (retire/upgrade/replace/consolidate)
- ▶ The Hiccup List - the likely stumbling blocks that trip up most organizations
- ▶ Discovery of Business Unit software purchases
- ▶ Suggested governance practices to maintain and sustain your efforts

Considerations: Whether your business goals are to prepare for growth, reduce costs, reduce risks or to enable your strategy we can pivot the information collected to build a plan with recommendations to enable you to execute. The result will produce a vision of the optimized and managed application portfolio supporting your future business.

About Paragon Solutions Group:

Paragon Solutions Group helps IT teams more effectively interact with the rest of the business to enable growth and agility. Our progressive approach to IT maturity and our focus on measurable outcomes provides IT organizations with the perspective, methodology and tools to build a strong foundation that serves and is valued by all of IT's stakeholders.