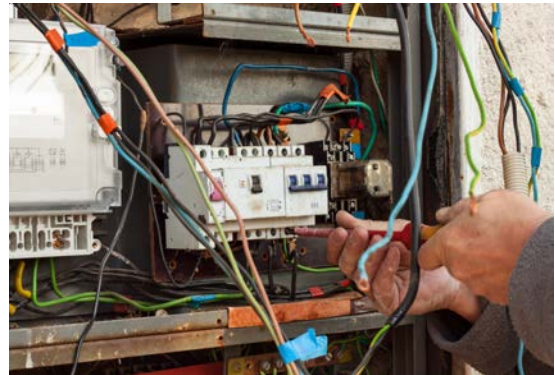


IT organizations are really good at focusing on what's new and innovative. Unfortunately, yesterday's innovation often becomes today's obsolete technology and processes that slow us down and consume valuable resources. What happens when all that "old stuff" fails and causes the "new stuff" to underperform? Many IT Operations teams are not sure how best to manage this "technical debt" – to clean up or discard the old stuff that is no longer relevant or current, so they can focus on what really matters or to plan for these inevitable changes. While IT lifecycle management is not particularly glamorous, it is one of the most essential activities that IT Operations performs. Those who do it well, reap the benefits in terms of simplicity, cost savings, time savings and reduced stress.

Our Focus

The Paragon team has a proven ITOM "Lifecycle" process that takes a practical approach to managing the lifecycle of infrastructure components and understanding the impact things you are paying for that are not returning an investment for you - hardware, software, services, people. We help you keep things simple – help you declutter. In turn, this also simplifies system management. We focus on the stuff hanging over your head. The unnecessary things taking time, money and attention away from the important things and the exciting new things. This can be much harder than you think. We leverage our experience and perspective help you identify a wedge – a practical focal point that can free-up some time and people to look at how better to clean things up and develop lifecycle plans.



Our Approach

With the support of IT Operations Leadership, Paragon will examine the "long tail" of systems, products and technologies by engaging with engineering and operations teams to understand pain points. We view things from every angle with an open, objective and investigative approach. The data gathered from these meetings and interviews is used to build a "Grim Reaper" program of activities to eliminate value-subtractive components from the IT Operations portfolio, such as outdated hardware, software or cumbersome policies. The value achieved from this analysis typically results in direct cost-savings by eliminating components, indirect cost-savings by reducing the number and complexity of components and empowers operations teams by allowing them to focus on "clean-up" activities which are often neglected.

What You Can Expect

Demonstrable results are typically realized within 12 weeks and you can expect the following:

- ▶ **Analysis:** What you're currently doing and how you compare to industry baselines.
- ▶ **Focus:** Attention on activities to start, stop and continue.
- ▶ **Prioritization:** Knowing where to start – where the low hanging fruit is.
- ▶ **Value:** As well as financial savings, there are many intangible results due to lowering complexity.

ITOM Lifecycle results are usually seen with 12 weeks. Cost and time savings vary based on each organization's unique IT infrastructure, assets and processes.

About Paragon Solutions Group:

Paragon Solutions Group helps IT teams more effectively interact with the rest of the business to enable growth and agility. Our progressive approach to IT maturity and our focus on measurable outcomes provides IT organizations with the perspective, methodology and tools to build a strong foundation that serves and is valued by all of IT's stakeholders.