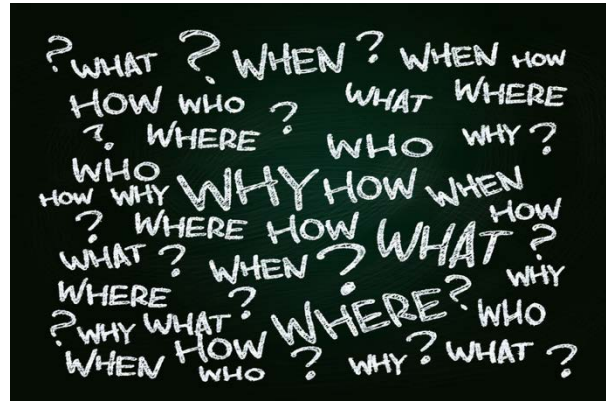


As an effective, responsible IT manager, you're focused on the right things, but then why is it so hard to answer the following 7 questions? What technology assets do you own? Where are the hardware assets? What happens if you don't know what you have? What's your security risk? What's your financial exposure? Where are the software assets deployed? Are you using them within your licensed agreements? How much are all these assets worth? What is your financial risk exposure? Which software vendor will audit us next? If these seven questions make your heart race, don't worry, you're not alone.

Our Focus

Paragon focuses on business outcomes (cost, quality, risk, time, satisfaction) related to asset management driven by new perspectives and proven best practices. It's an approach that improves the management of technology assets by reducing contractual risk, improving operational efficiencies and identifying cost savings opportunities.

We focus on the full lifecycle of an asset with integration into your current procurement, financial and configuration management systems. By balancing your overall service management maturity and focusing on the data associated with assets in relation to 1) contracts 2) purchases and 3) discovery, we go beyond the standard single pronged approach. This approach allows you to determine how and what level of detail should be collected to help manage cost and risk in the lifecycle of your assets.



Our Approach

This multi-prong approach focuses on the integration of various data sources to describe and relate assets through adjacent processes e.g. supplier management, contract management, and spend optimization (Cisco, Microsoft, Oracle, etc.). This approach also develops the associated processes to support the ongoing reconciliation between sources of record. The last thing we want is to do a deep dive and reconcile, only to have the data be stale a moment later when something changes. As part of the methodology, Paragon offers tailored workshops and expert subject matter expertise to address data quality issues and optimize processes.

What You Can Expect

In a matter of just a few weeks we will provide best practice guidance on integrating with your service management disciplines to ensure that your asset management capability is sustainable.

- ▶ We will identify data to collect
- ▶ Populate contract templates
- ▶ Provide a gap analysis. By collecting the right data at the right time, gaps are addressed early on in the process. Introduce ways to manage full lifecycle of assets
- ▶ Develop a plan for a 2-10% reduction IT spend
- ▶ Create a roadmap for next steps for continuous improvement and greater process maturity
- ▶ Standardize quote templates
- ▶ Normalize suppliers
- ▶ Review contracts
- ▶ Create renewal templates

About Paragon Solutions Group

Paragon Solutions Group helps IT teams more effectively interact with the rest of the business to enable growth and agility. Our progressive approach to IT maturity and our focus on measurable outcomes provides IT organizations with the perspective, methodology and tools to build a strong foundation that serves and is valued by all of IT's stakeholders.